

Presents:

ThurayaIP

More Broadband . Truly Mobile

July 2008



— Evolution from ThurayaDSL to ThurayaIP



A4 size terminal
144 Kbps
Standard IP



A5 size terminal
444 Kbps
Standard & Streaming IP

— ThurayaIP – The Terminal

Light, Compact, Portable and User Friendly Broadband Terminal

- Light weight (1.3 kg)
- Robust (IP 55)
- Ethernet interface (RJ45)
- USB interface
- WLAN connectivity
- Plug and Play
- No software installation required

(Java plug-in required on PC for terminal control)





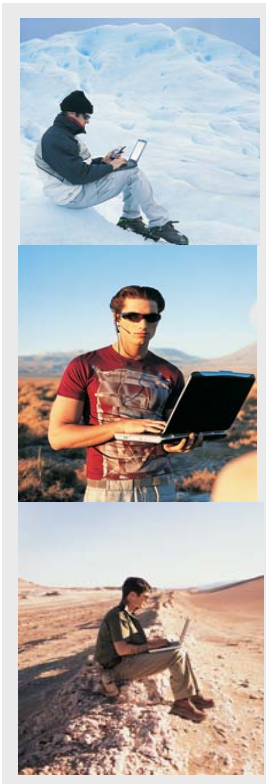
— ThurayaIP Bandwidth Capabilities

ThurayaIP Data Capabilities on the Standard as well as the Streaming Options vary with the use of an integrated or an external antenna.

ThurayaIP Data Capabilities		Transmit	Receive
StandardIP	Without External Antenna	Up to 202 Kbps	Up to 444 Kbps
	With External Antenna	Up to 404 Kbps	Up to 444 Kbps
StreamingIP	Without External Antenna	16, 32, 64, 128 Kbps	16, 32, 64, 128, 256 Kbps
	With External Antenna	16, 32, 64, 128, 256, 384 Kbps	16, 32, 64, 128, 256, 384 Kbps

— ThurayaIP - Applications

Access a wide range of *BROADBAND* applications



- Broadband Internet Access
- Intranet Access (VPN)
- Video Streaming
- Video conferencing
- Email and Messaging
- Content downloading
- File Transfer Protocol
- E-Commerce

— ThurayaIP – Target Markets



Ideal *BROADBAND* solution for “Remote + Mobile” user environments

- Government
- Military
- Aid & NGOs
- Media
- Oil and Gas / Mining
- Construction
- Tourism and Hospitality
- Small and Medium Enterprises
- Telecommuters and Business Travelers

— ThurayaIP – Price List / HW.



RRP: 3,900 USD

Including:

- IP Terminal
- SIM card
- Power Supply
- User Manual
- Connection Cables
- CD Disk

ThurayaIP – Price List / Airtime / Postpaid.



RETAIL Price:	BASIC Plan	EXTRA Plan
• Monthly Fee:	550 USD	1,570 USD
• MBs Included:	138 MB	450 MB
• Rate per MB (out of bundle):	4.29 USD / MB	3.99 USD / MB

RETAIL Price:	UNLIMITED Plan
• Monthly Fee:	5,000 USD
• MBs Included:	<u>UNLIMITED</u>



— ThurayaIP – Price List / Airtime / PREPAID Unlimited.

RETAIL Price:

UNLIMITED Prepaid Plan

- SIM Card Price: 5,000 USD
- SIM Validity: 1 month from the date of first call (extendable)
- Grace Period: 3 months from SIM Expiry Date
- MBs Included: UNLIMITED

ThurayaIP – Price List / Airtime / PREPAID Unlimited.

LAUNCH PROMOTION!! (till 31 December 2008)

UNLIMITED Postpaid Plan

- Monthly Fee: 4,000 USD
- MBs Included: UNLIMITED

Sign for 4 months of postpaid unlimited – IP terminal is **FREE**

UNLIMITED Prepaid Plan

- Monthly Fee: 4,500 USD
- MBs Included: UNLIMITED

Sign for 6 months of prepaid unlimited - IP terminal is **FREE**



Regular StreamingIP Charges

Streaming IP shall be available by default to all postpaid customers

Symmetric Bandwidth Charges

USD per minute

Bandwidth	16K	32K	64K	128K	256K	384K
Charges	\$3.00	\$4.00	\$4.30	\$7.50	\$11.30	\$14.70

Asymmetric StreamingIP rates calculated as per the following example for 384 / 64 K connection:-

- Half of 384K symmetric charges = \$7.35
- Plus Half of 64K symmetric charges = \$2.15
- Plus 12% surcharge = $(\$7.35 + \$2.15) * 1.12 = \$10.64$
- Half of 384K symmetric charges = \$7.35

Service Guidelines:-

- StreamingIP shall be charged in increments of 30 seconds
- StreamingIP only available to postpaid subscribers and shall be charged on actual usage monthly
- StreamingIP customers have the option of terminating the streaming traffic from Thuraya Gateway to their premises, over VPN, MPLS or leased line (such costs to be borne by customer)



Regular StreamingIP Charging Matrix

Based on the symmetric StreamingIP charges detailed on the previous slide, the symmetric and asymmetric charging matrix would be as follows

Charges in USD per minute

StreamingIP Symmetric and Asymmetric Charges						
Uplink/Downlink	16K	32 K	64 K	128 K	256 K	384 K
16K	3.00	3.92	4.09	5.88	8.01	9.91
32 K	3.92	4.00	4.65	6.44	8.57	10.47
64 K	4.09	4.65	4.30	6.61	8.74	10.64
128 K	5.88	6.44	6.61	7.50	10.53	12.43
256 K	8.01	8.57	8.74	10.53	11.30	14.56
384 K	9.91	10.47	10.64	12.43	14.56	14.70



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- X SAT FZE is THURAYA International Service Provider since 2002 providing the following Thuraya Products and Services:
 - Thuraya Airtime and Scratch Cards
 - Thuraya SO 2510 & SG 2520 including SIM Cards
 - Thuraya PCO and Pay Phones
 - Thuraya DSL
 - Thuraya IP
- X Sat operates in Middle East, Africa, CIS, Americas, Southern Asia, Far East
- X Sat client base consists of individuals, SME, Government, Military, Corporations, Media, NGOs.

Thank You



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